



CAPABILITIES STATEMENT



Jeff Moran
Owner & Project Executive

Biography

30+ years of diverse functional and international experience with TSM Worldwide LLC, Honeywell Aerospace, Ingersoll-Rand, and Deloitte including 14 years of distinguished Regular & Reserve Army service as an apprentice and commissioned Intelligence Officer.

Selected Individual Certifications

FMI – Construction Exec | MCAA-AIPM | USACE/NAVFAC QM
DAU-DSAM | DoD-PPBES | DoD-RMBC | SBA 7J (10+)
Six Sigma Blackbelt | MN State –Tech Dipl (Design, Fab, Svc)
Learning Tree – Systems & Network Security (+4 others)

Education

BSFS, Georgetown University
MBA, Emory University
Joint LLM MS, Université de Genève-IHEID

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The TSM story began in 2006 after Jeff Moran returned from overseas military duty and completed a multi-year intensive entrepreneurship assistance program sponsored by the Veterans Benefits Administration. TSM has since evolved to conscientiously and creatively partner with clients on a range of specialized challenges and opportunities in commercial and government contracting markets. In 2020, TSM completed VA-verification as a Service-Disabled Veteran-Owned Small Business so now also offers strategic venturing services to firms in federal markets. TSM plans to complete SBA HUBZone certification in 2021.



Functional & Process Competencies

- Compliance program evaluation, development, management
- Continuous process improvement
- Financial analysis, management accounting, audit, controls
- Interim management & supervision
- Investigative research methods & practices
- Machine shop design and manufacturing service management
- Physical, information, systems, network, & personnel security
- Procurement & related administration and management
- Program/project management (full life-cycle)
- Quality management, audit, & control
- Risk-management & advisory (full spectrum)
- Sales & marketing management
- Strategic ventures & contracts management
- Technical service & manufacturing operations management
- Valuation, estimating, forecasting, and budgeting

Market Segments of Interest

- Aerospace, defense, intelligence
- Correctional, public safety, security
- Federal facilities, institutions, and public buildings
- Manufacturing & building construction management
- Medical, hospitals, patient-care

Selected NAICS Codes

- 236220 | Commercial & Institutional Building Construction
- 238220 | Plumbing, Heating, and Air-Conditioning Contractors
- 332710 | Machine shops
- 423720 | Plumbing & Heating Equipment (Hydronics) Wholesaler
- 423730 | Heating and Cooling Equipment (Air) Wholesaler
- 541611 | Administrative management, related consulting services
- 541614 | Process, distribution, logistics consulting services

Other Certifications / Security Clearance

- VA Verified SDVOSB | HUBZone certification pending
- MN Federal Executive Board-certified (SADBOC)
- Top Secret + clearance expired, reinvestigation pending

CAGE Code 8FQV5
DUNS # 012488963

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