



## CAPABILITIES STATEMENT



**Jeff Moran**  
Owner & Project Executive

### Biography

30+ years of diverse functional and international experience with TSM Worldwide LLC, Honeywell Aerospace, Ingersoll-Rand, and Deloitte including 14 years of distinguished Regular & Reserve Army service as an apprentice and commissioned Intelligence Officer.

### Selected Individual Certifications

MCAA-AIPM | DAU-DSAM | DoD-PPBES | DoD-RMBC  
SBA 7J (10+) | FMI – Constr. Exec. (P) | Six Sigma Blackbelt  
MN State –Tech Diploma (Small Arms Design, Fab, Tech Svc)  
Learning Tree – Systems & Network Security (+4 others)

### Education

BSFS, Georgetown University (honors)  
MBA, Emory University  
LLM-MS, Université de Genève-IHEID

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### Contact Details

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The TSM Worldwide LLC (TSM) story began in 2006 after Jeff Moran returned from overseas military duty, experienced serious transitional setbacks, and completed a multi-year intensive rehabilitation and re-employment plan sponsored by the Veterans Benefits Administration.

Today, TSM conscientiously and creatively delivers a range of specialized strategy and operations management and decision analytics services for contract building construction (i.e. general and mechanical contractors using BIM/VDC), precision manufacturing (i.e. with machine shops using CAD/CAM), and related maintenance services in the markets we serve.

### Functional Competencies

- Compliance program evaluation, development, management
- Continuous process improvement
- Financial analysis, management accounting, audit, controls
- Interim management & supervision
- Investigative research methods & practices
- Machine shop design and manufacturing service management
- Mechanical building systems installations, service management
- Program/project management (full life-cycle)
- Risk-management & advisory (full spectrum)
- Sales & marketing management
- Service & manufacturing operations management
- Physical, information, systems, network, & personnel security
- Strategic ventures & contracts management
- Valuation, estimating, forecasting, and budgeting
- Vendor/contractor due diligence, negotiations & management

### Markets Served

- Aerospace, defense, intelligence products & services
- Commercial & government
- Medical devices, hospitals/academic medical centers
- Manufacturing & building construction services
- Management consulting client service
- Military installations, civilian public buildings
- Public safety, security products & services

### NAICS Codes

- 541611 | Administrative management, related consulting services
- 236220 | Commercial & institutional building construction
- 332710 | Machine shops
- 541910 | Marketing research
- 238220 | Plumbing, heating, air-conditioning contractors
- 541614 | Process, distribution, logistics consulting services
- 541690 | Other scientific and technical consulting services

### Other Certifications / Security Clearance

- Federal Executive Board-certified (SADBOC) Contracting-Ready (2020)
- SDVOSB, HUBZone: Formal VA and SBA certification pending with VA, SBA, PTAC advisors and verifiers
- Top Secret + clearance expired, reinvestigation process pending

### CAGE Code

8FQV5

### DUNS #

012488963

### Web Address

<https://tsmworldwide.com>

### Physical Address

TSM Worldwide LLC  
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### Postal Address

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